Navision

Ship Supplier

*"- a unique business solution for maritime suppliers
based on Navision - Microsoft Business Solutions® "*

ShipCentric - Navision Ship Supplier

- a unique business solution for maritime suppliers based on NavisionMicrosoft Business Solutions' ERP system for medium sized companies.

The solution is specifically developed to meet the requirements of maritime suppliers and comes pre-integrated to some of the leading maritime e-commerce platforms for Ship Suppliers.

Key Benefits:

• Increase your productivity through implementing a highly productive work environment customized to support the business process requirements of maritime suppliers.

• Keep track of ship or customer related information through searches in your system for related ships, types, owners, managers, parts etc.

• Improve your efficiency with the standardized MTML compliant e-business interface to your customers.

• Improve your market reach, via maritime e-commerce platforms you become available to global ship owner bases.

Business solution for
supplier to the maritime industri

Microsoft Business Solutions-Navision® is an integrated business software solution for medium size companies.
With more than 35,000 companies in over 50 countries relying on Navision every day to help them run their operations, you can feel confident about building your business with it.
The system comes with Multilanguage and has a possibility of 126 different languages in the same database.
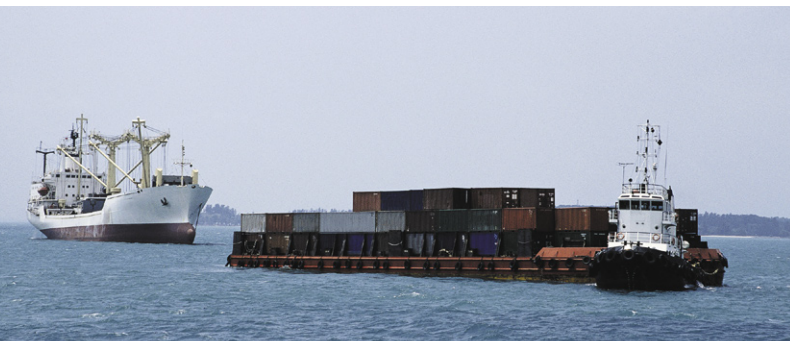

Standard Navision Modules:

ShipCentric - Navision Ship Supplier is customized to meet the business requirements of medium sized companies providing goods and services to ships in seagoing trade. This frees you to focus on your business.

ShipCentric - Navision Ship Supplier is compliant with MTML, the maritime standard for electronic trading, and comes pre-integrated to some of the leading maritime e-commerce platforms, allowing you immediate electronic access to a global customer base.

With ShipCentric - Navision Ship Supplier, you improve your productivity, quickly respond to your customers' demands and improve your customer service, while conducting business in the most efficient way possible.

Ship Relationship Management, Ship Register & Ship History

- Efficient Ship locater
- Selection of ships that are due to survey within a given time period.
- Selection of ships arriving to port.
- Find ships built on a given yard and/or by a given hull no.
- An overview of ship relationships, i.e. ship owners, operators, managers, ship names, history etc.
- Selections and campaigns for one or several types of ships within one or more geographical areas.
- The solution is built on Microsoft Navision CRM.
- Automatic suggestion of the latest price of the requested item for the specific customer.
- E-mail quotations and orders to customers directly.

Ship Supply Data Management

The Solution uses cross reference technology which makes it possible for the Ship Supplier to use various product numbers, such as their own item no., their customers items no., IMPA no., ISSA no. etc.

Pre-integrated to leading maritime e-commerce platforms using MTML Integration

- The solution is ready for integration with some of the leading e-commerce platforms for buyers and suppliers in the ship supply industry.
- Access to new customers via maritime e-commerce platforms and automatic access to the global market participants within the maritime industry.
- Connecting and communicating with your customers through maritime e-commerce platforms using MTML, the internationally agreed standard of maritime transactions.

Fixed Solution Price

The solution has a world-wide fixed pricing and can easily be implemented in several countries at the same time by our partners at a fixed price. The overall implementation project can be managed by one project manager which reduces the total cost. There is an obligatory annual maintenance price.

Your local ShipCentric partner can implement the standard solution in only 10 days for a fixed price.

Extras

The solution can also meet your other business needs as your local Microsoft Certified Business Solution Partner can expand the solution with new functionality, for example:

- **Lloyds Fairplay** - Gives you updated information on Vessels, build info, owner, manager, operator, former names, sister vessel and the possibility of searching for a specific vessel or vessels that have the next survey within a given period or just a search of one owner's vessels. The possibilities of searches are endless.
- Automatic update of vessel, ship owner, operator and manager information on a daily, monthly or annual basis. Look-up directly into Lloyd's web database from vessel card.

- **ShipServe TradeNet StarterPack** - Get immediate access to ShipServ TradeNet, one of the largest and fastest growing trading platform and integration hubs in the ship supply management space. Seamless system and process integration with ship owners and managers on ShipServ TradeNet allows you to significantly increase your customer service while reducing your cost to serve because of reduced manual handling and improved data quality in your sales order process.

- **ShipCentric Web shop**

  The solution comes pre-integrated with an Internet Web Shop. It enables your organization to serve multiple markets and businesses over the Internet.

  Based on customer/ship specific catalogues and price lists, it enables easier quoting process and order handling. You can offer those of your customers that don't use maritime e-commerce platforms, trade agreements, volume discounts, all maintained in ShipCentric – Navision Ship Supplier.

- **Mobile devices** - This enables your organization to automatically synchronize business information between your ShipCentric – Navision Ship Supplier solution, and a broad variety of mobile devices, such as handheld computers and laptops. It is a strong tool that supplies employees with relevant and updated business information, as well as, the possibility of entering orders etc. into ShipCentric – Navision Ship Supplier when they are away from their desk.

- **MaritimeProject®** - total overview and financial reports of on-going projects, resources and revenues.

- **MaritimeService Management®**: Handles service contracts and related transactions within the maritime industry.

- **VisionFTP-sync®**. If your company has more than one location/site the system automatically updates ship and item history through Vision FTP-sync® so you only have to update your data at one location. The location will also be alerted if a price request already exists on the same ship from more than one location in the company.

- **VisionPhone®** - automatic contact detail pop-up when customers and others call the company improving your customer service.

Clearly ShipCentric - Navision Ship Supplier is a state-of-the-art ERP solution (Enterprise Resource Planning) customized for suppliers to the maritime industry.

Companies using this maritime solution have all the opportunities of becoming or remaining a provider of higher-margin services (supply chain management and logistics) in a market where tight supply chain cooperation and efficiency is a competitive differentiator of increasing importance.

The ShipCentric - Navision Ship Supplier solution helps you drive your business wherever you want it to go – and however you want to get there.

With this customized solution you stay in control with fast access to accurate and real time information, integrated with some of the leading trading network in the ship supply management space.

The solution can also be applied by companies that already have Microsoft Business Solutions-Navision (version 3.70+) installed.

Ask your Partner

To learn more about the ShipCentric - Navision Ship Supplier solution please contact:

- ShipCentric, Worldwide distributor of the ShipCentric - Navision Ship Supplier solution – see www.shipcentric.com

Microsoft®
CERTIFIED
Business Solutions
Partner

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